



# CREST

## HEAVY TRUCK — SAFETY SOLUTIONS —

Customized Training and Compliance Services



Why Owners

## CHOOSE CREST

Crest Insurance Group is a full service, privately held, independent insurance agency. Since our start in 2010, Crest has developed into a premier regional agency, with over 2,000 current clients, working with carriers and clients nationwide.

Crest Insurance Group is built on the principles of providing superior customer service and quality insurance solutions for our customers. We work with select insurance companies that have proven track records of performance and reliability. The insurance industry is ever changing and at Crest, we are committed to keeping our customers well informed. We have over 180 educated insurance professionals who are dedicated to offering you insurance products and services to protect you, your family, and your business.



**COST SAVINGS**



**INCREASE YOUR RESOURCES**



**ACCIDENT REDUCTION MEASURES**



**CHOOSE THE SERVICES YOU NEED**



**FLEXIBLE SAFETY TRAINING**



**RETAIN EMPLOYEES**




**REDUCE TURNOVER**




# HEAVY TRUCKS



## CORE SERVICES

- 
- LOSS RUN REVIEWS TO INCLUDE TREND ANALYSIS AND CONSULTATION
  - ACCIDENT INVESTIGATION USING ROOT CAUSE ANALYSIS
  - TELEMATICS TRAINING AND DATA ANALYSIS
  - TELEMATICS BEST PRACTICES TRAINING FOR MANAGERS, SUPERVISORS, AND DRIVERS
  - PWB (PRE WORK BRIEFING) TRAINING MATERIAL TAILORED TO RELEVANT TOPICS
  - NEAR MISS TRACKING AND ANALYSIS

## TRAINING SOLUTIONS FOR THE FOLLOWING TOPICS

- 
- SAFE LIFTING AND BACK HEALTH TRAINING
  - THREE POINT CONTACT TRAINING
  - HEAT EXPOSURE, STRESS, AND FATIGUE
  - RESIDENTIAL DELIVERY BEST PRACTICES



## COMPLETE SERVICES

- 
- MOCK DOT AUDIT TO ENSURE COMPLIANCE
  - DOT PAPERWORK PREPARATION, FILING AND AUDITING
  - COMPLIANCE WITH DEPARTMENT OF TRANSPORTATION (DOT) REGULATIONS
  - COMPLIANCE WITH FEDERAL MOTOR CARRIER SAFETY ADMINISTRATION (FMCSA) REGULATIONS
  - COMPLIANCE WITH DOT PHMSA, OFFICE OF HAZARDOUS MATERIALS SAFETY REGULATIONS
  - MCS-150 CONSULTING
  - FMCSA CLEARINGHOUSE CONSULTING
  - DRIVER QUALIFICATION FILE REVIEW AND RECORD KEEPING ANALYSIS
  - DEVELOPMENT OF A SAFE DRIVER REPORTING PROGRAM
  - NEW HIRE TRAINING AND RECERTIFICATION TO INCLUDE DISTRACTED DRIVING AND SITUATIONAL AWARENESS
  - TELEMATICS AND VIDEO CAPTURE RESOURCES FROM LYTX AND OTHER PROVIDERS
  - NATIONAL SAFETY COUNCIL CERTIFIED TRAININGS INCLUDING DEFENSIVE DRIVING COURSE





01.

### KEEP YOUR COMPETITIVE EDGE

Protect what you have invested in for years. Well-trained employees with outstanding safety records and strong ratings keep you on top for contract considerations.

02.

### ENHANCE YOUR BUSINESS PROFILE

By using some or all of the features of our program, you can market your business with confidence. Our in-house services add on to your current practices and provide you with the COMPLETE training, compliance, and safety programs you want for your business.

03.

### STAY FOCUSED ON YOUR BUSINESS

For Owners or Managers, compliance and training can be time consuming. Our services are available in various formats 24/7, saving you valuable administration time.

## The most important stop **IS THE ONE AT THE END OF THE DAY.**

Our mission is to help your employees hit the road, do a good job, feel good about what they do, and get home safely to their families. We understand the challenges of the industry and can assist your hardworking employees on a daily basis. Simply put, the safety and success of your drivers is the foundation of your business. We help you maintain your ability to be insured, keep costs down, and retain your customers.

### **INVEST IN YOUR EMPLOYEES**

Give your drivers access to the best training and education available to ensure their success. Help them stay up to date and compliant in this fast-moving industry on and off the road.

- Reduce the costs and challenges of extra staffing.
- Lower claims and accident history to keep your rates low and help your bottom line.



# RISK MANAGEMENT

## EMPLOYEE SAFETY AND COMPLIANCE PLATFORM

Help protect your company with the Risk Management Center, a unique web-based software suite of safety and risk management tools designed to empower your organization's risk prevention efforts. The Risk Management Center allows you to reduce risk and improve workplace safety by creating effective risk mitigation programs. It is easy to access and use, and provides a cost-effective risk reduction and safety center for your entire organization. The Risk Management Center is right for any organization that wants to proactively manage risk exposures to reduce claims, losses, and associated costs.



### Safety Library

Access a database of document templates and training courses, created to help companies mitigate risk and reduce losses.

### Online Training

Deliver employee safety training efficiently and effectively.

### Incident Management Tools

Automate safety audits, field inspections, and corrective action reporting while complying with OSHA reporting requirements.

### HR Compliance Solutions

Access HR best-practice templates, training, news alerts, and expert advice.



## EMPLOYEE SAFETY AND COMPLIANCE PLATFORM

### **COI Track**

Manage the Certificate of Insurance (COI) process and ensure your business is protected from unexpected liability.

### **Incident Track**

Report claims and reduce incidents. Track employee injuries and related time off of work, conduct incident analyses, and run OSHA 300 Logs.

### **SDS Track**

Comply with the new Globally Harmonized System.

### **Audit Track**

Create audits, surveys, questionnaires, and self-assessments.

### **BBS Track**

Cultivate a safety culture throughout your organization with a Behavior-Based Safety (BBS) Program. Ensure employees are doing their jobs safely.

### **Safety Observation Track**

Perform and track safety observations and demonstrate job compliance.

### **Job Description Track**

Build job descriptions that clearly communicate employee responsibilities and job-related health and safety requirements.

### **Training Track**

Automate your entire employee training process. Schedule, track, and document training with a database of training titles.

### **Online Risk Management Library**

Access a multitude of bilingual risk management documents and resources.

### **HR Essentials**

Achieve HR compliance, enabled through online educational materials, an HR & Benefits library, and access to on-demand experts.





# CONTACT US FOR MORE INFORMATION

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**Eddie Hjort**

**Director of Fleet Management**

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Eddie brings over 26 years of final mile driver, management, and safety experience to Crest. He has worked with Airborne Express/DHL system since 1994. Eddie was most recently the Director of Safety for Direct Hit Logistics with close to 1000 vehicles. There he managed a department of two Safety Coordinators, supporting both DHL and Amazon across 36 cities in the southeastern U.S. Eddie assists in designing and implementing safety plans for our operations department as a Smith System Certified Trainer. Eddie is a dedicated husband and dad of two daughters currently living in Charleston, South Carolina.



**Ruth McBrayer**

**Director of Claims and Safety**

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Ruth brings 30 years of management and unique operational experience to the Crest team as our Director of Claims & Safety. She spent most of those years as a Corporate Director at Canyon Ranch. Ruth joined the Crest team in May 2017 and quickly received her licenses in both Life & Health and Property & Casualty. She has also earned two designations: (AINS) Associate in General Insurance and (CIC) Certified Insurance Counselor. With her commitment to excellence in customer service and communication, she ensures safety and loss control is at the forefront of your business. Ruth and her husband are the parents of three grown boys and just became grandparents. She is a native of Tucson, Arizona.

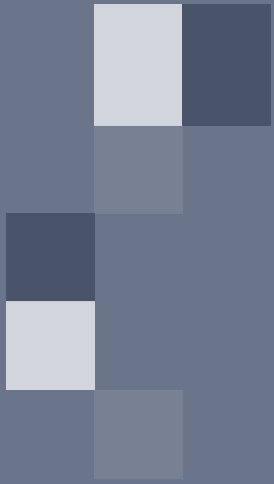


**Marc Kosiek**

**Director of Risk Services**

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Marc has an extensive background in commercial insurance risk management including experience in the following industries: Trucking, Auto Dealerships, Habitational Risks, Restaurants, and Contractors. Prior to joining Crest, Marc spent time with AmTrust Financial, Auto-Owners Insurance, and Farmers Insurance. Relationships and safety needs of his clients are of the upmost importance. Marc is a dedicated dog dad to his Siberian Husky, Yukon. They both enjoy hiking the Arizona trails in their free time.



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